



Terms & Conditions for Weekly Top Rankers for Introducing GI

1. This campaign is for the Financial Consultants
2. GI is defined as: any successful introduced sale for car (comprehensive & TPFT) and annual travel policies (single, family & group) with DirectAsia
3. To be eligible for this campaign, FCs must have: Minimum 2 General Insurance Case Counts, per week
Prizes are only awarded to the top 5 rankers with the highest GI case counts, after minimum fulfilment of above criteria.
4. Double qualification is allowed for this event. Ex: Winners from “Weekly Top Rankers Incentive” are allowed to win prizes from the “Q4 Top Rankers for GI”. Vice versa.
5. CFI (Cancelled from Inception) cases for Direct Asia & Prudential will be excluded for computation. In the event of cancellation within 6 months, prizes will be clawed back.
6. Winners will be notified on a weekly basis. Prizes will be give approximately 2 weeks after announcement.
7. Should there be occurrence of similar rankings and case counts, affected FCs will be differentiated by a point system

Aggregation of total points from all products successful introduced will be used to determine in individual rankings

Ex: FC Alan has 4 case counts (1 car comprehensive, 3 Travel Family) Total Points: 10 points

FC Bernard has 4 case counts (3 car comprehensive, 1 Travel Single) Total Points: 13 points

FC Claire has 4 case counts (4 Travel Family): 8 points

In this perspective, ranking is determined and finalized as, 1st place: FC Bernard, 2nd place: FC Alan and 3rd place: FC Claire

Products	Points
Car Comp	4
Car TPFT	3
Travel Family	2
Travel Single	1

8. Staff & personal policies are excluded in calculation for these campaigns.
9. Winners whom have resigned, terminated or serving notice from employment will not receive any form of cash/encashment.
10. In the event of dispute(s), the interpretation of the T&Cs by Direct Asia & Prudential Steering Committee shall be final.